



2016 ANNUAL REPORT

Circle Of Concern Food Pantry

112 St. Louis Avenue
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Circle Of Concern
FOOD PANTRY

Feeding Families is Just the Beginning

INTRODUCTION

2016 was a year of strengthening our core programs and support for our clients. Key to this effort was an in-depth client survey conducted to more fully understand the factors that bring people to Circle Of Concern and to identify data-driven ways to better meet their needs.

The survey confirmed that the largest single group needing our services is single mothers with school-age children (65 % of households), followed by seniors and people with disabilities. It revealed the percentage of our clients who hold full-time jobs (57%), who are veterans or active duty (15%), and how many of our heads-of-household have at least some college education (59%). It even confirmed two things we strongly suspected – chicken noodle soup is the hands-down favorite and the “healthy versus sugary” cereal split is right down the middle!

More importantly, though, it clarified some key impact points – nearly 90% of our clients reported that, thanks to Circle, they have greater access to fresh fruits and vegetables. And 94% either agree or strongly agree to the following statement, “The food I receive from the pantry allows me/my family to save money to put towards bills each month.”

With this information from the survey – and much more – we have worked closely on ways to better structure our programs and our outreach to the community for support that is most meaningful to our clients. By asking the right questions, we can provide the right answers for families in need.

The year closed with eager anticipation for the milestone to come in 2017 – our 50th year in service of west St. Louis County families.

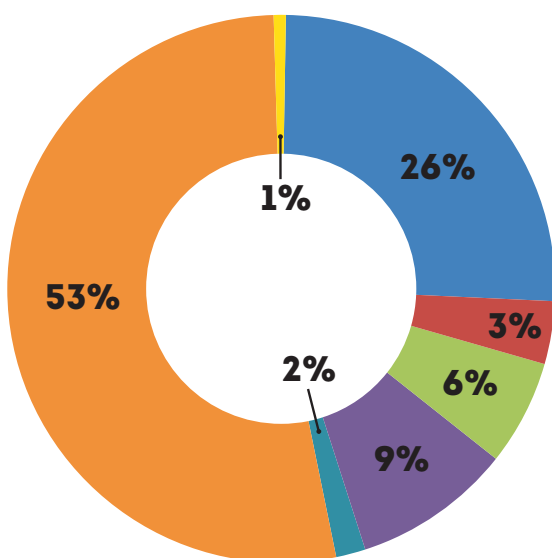


Summary of Financial Data

2016 REVENUE & SUPPORT

Individuals	\$557,204
Businesses	\$77,758
Churches, Community	\$134,952
Foundations	\$205,700
Special Events	\$35,468
In-Kind Food, etc.	\$1,137,560
Other	\$13,590

\$2,162,232

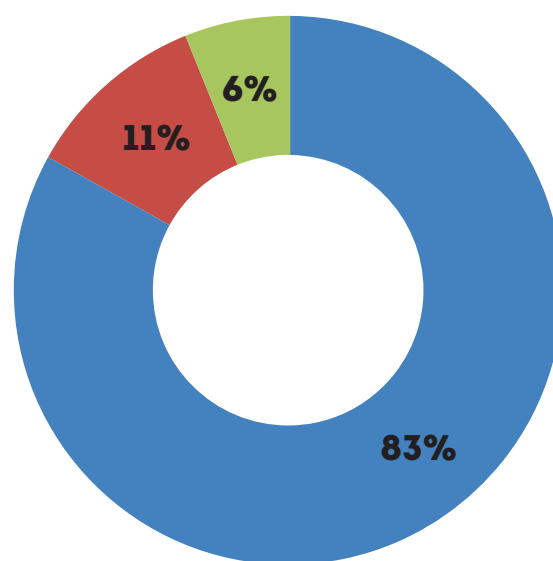


**Total Net Assets
End-Of-Year:
\$2,750,367**

2016 EXPENSES

Program	\$1,768,182
Management & General	\$233,087
Fundraising	\$130,158

\$2,131,427



"In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Circle of Concern as of December 31, 2016... and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America."

Brown Smith Wallace, LLP
St. Louis, Missouri
June 26, 2017

Mission Statement

The mission of Circle Of Concern is to feed the hungry and provide assistance to low-income families living in west St. Louis County.

Circle Of Concern Programs

Food Pantry & Summer Kid Bags

Our core program that provides fresh fruits and vegetables, milk, eggs and meat along with a wide selection of nonperishable foods

Financial Assistance

Emergency help to prevent an eviction or utility shut-off or to help with other critical short-term needs of established clients

Scholarships for Youth and Adults

Competitive scholarships for college-bound young people and adult clients building their career potential through job certifications, retraining or GED prep and testing

Job Mentorship

Current and retired professionals paired with clients to build job search skills and define career goals

Birthday Club

Personalized gift “towers” along with cake mixes, hats, candles and more to celebrate young children of clients

Camperships

Summer enrichment on sports teams, Scout camp, music lessons and more for children of clients

Back-To-School Supplies

New backpacks, notebooks, markers, calculators and more to prepare children of clients to succeed in school

Holiday Programs

Thanksgiving Baskets to facilitate feasting, Toy Day to share playful abundance and Holiday Family Adoption to pair community friends with our clients and their wishlists

2016 Circle by the Numbers

**You - our friends and donors - make the work of Circle possible.
Just look at what you accomplished in 2016:**

- Fed nearly 2,000 people each month in the Food Pantry
 - Shared 38,281 bags of groceries
 - Bridged the summer hunger gap for children with 805 Summer Kid Bags
 - Kept utilities on and averted evictions with \$60,320.78 in Financial Assistance
 - Made college dreams come true with \$57,000 in scholarships
 - Celebrated Birthdays for 490 Young Children
 - Sent 90 Children to Summer Camp
 - Sent 638 Children Back To School With Adequate Supplies
 - Guaranteed a Thanksgiving Feast for 420 Families
 - Adopted 306 Families (944 People) for the Holidays
 - Put Holiday Toys in the Stockings of 604 Children
-

2016 Board of Directors

Steven Ernst, *President*

Doug Paul, *Vice President*

Matt Claflin, *Treasurer*

Calvin Holderby, *Secretary*

Karen Aubuchon

Michael Bauer

Lana Biondo

Sue Hoffman

Greg Shoemaker

Carol Vandable

Amy Vollmer

