Circle is 50 years young!

2017 marked a milestone for our organization – a half century of caring for our neighbors-in-need in west St. Louis County!

Our 50th prompted wide public exposure, including the covers of local magazines and in broadcast appearances. It also gave us an opportunity to tell our story and those of our client families. And what a story it is!

Data gathered at the close of 2016 informed program decisions in 2017 that better served our clients. More clients than ever participated in programs, such as Holiday Adoption. The Board of Directors and staff launched a strategic planning process to guide decisions for coming years and build sustainability. Our friends in the community invested in our work at a level not seen before.

In November, many Circle stakeholders gathered for the organization’s first-ever, once-only gala event. In the words of Board vice president, Lana Biondo, “During the November gala, as the live auction and Fund-A-Need efforts bore fruit for our programs for families, I stood in the back of the room. From wall to wall, paddles rose again and again in the golden glow of the ballroom, each time affirming what we at Circle know. When we shine a light on the needs of our neighbors, our community responds with kindness and generosity.”

2017 closed with great pride in where we’ve been and what we’ve accomplished. It also heralded the start of a new half-century providing sustainable, compassionate assistance to our neighbors-in-need.
### Summary of Financial Data

#### 2017 REVENUE & SUPPORT

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$758,744</td>
</tr>
<tr>
<td>Businesses</td>
<td>$119,371</td>
</tr>
<tr>
<td>Churches, Community</td>
<td>$78,266</td>
</tr>
<tr>
<td>Foundations</td>
<td>$204,204</td>
</tr>
<tr>
<td>Special Events</td>
<td>$134,208</td>
</tr>
<tr>
<td>In-Kind Food, etc.</td>
<td>$1,281,858</td>
</tr>
<tr>
<td>Other</td>
<td>$13,690</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,590,341</strong></td>
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</tbody>
</table>

#### 2017 EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$1,807,827</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$230,594</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$139,932</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,178,353</strong></td>
</tr>
</tbody>
</table>

### Total Net Assets

**End-Of-Year:**

**$3,162,355**

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“In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Circle of Concern as of December 31, 2017 … and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.”

**Brown Smith Wallace, LLP**

**St. Louis, Missouri**

**June 11, 2018**
Mission Statement

The mission of Circle of Concern is to feed the hungry and provide assistance to low-income families living in west St. Louis County.
Circle Of Concern Programs

Food Pantry & Summer Kid Bags
Our core program that provides fresh fruits and vegetables, milk, eggs and meat along with a wide selection of nonperishable foods

Financial Assistance
Emergency help to prevent an eviction or utility shut-off or to help with other critical short-term needs of established clients

Scholarships for Youth and Adults
Competitive scholarships for college-bound young people and adult clients building their career potential through job certifications, retraining or GED prep and testing

Birthday Club
Personalized gift “towers” along with cake mixes, hats, candles and more to celebrate young children of clients

Camperships
Summer enrichment on sports teams, Scout camp, music lessons and more for children of clients

Back-To-School Supplies
New backpacks, notebooks, markers, calculators and more to prepare children of clients to succeed in school

Job Mentorship
Current and retired professionals paired with clients to build job search skills and define career goals

Holiday Programs
Thanksgiving Baskets to facilitate feasting and Holiday Family Adoption to pair community friends with our clients and their wishlists
Board of Directors (at end of 2017)

Steven Ernst, President
Lana Biondo, Vice President
Matt Claflin, Treasurer
Michael Bauer, Secretary
Karen Aubuchon
Frank Haase
Sue Hoffman
Maria Keena
Doug Paul
Alva Rozar
Greg Shoemaker
Jason Sinclair
Carol Vandable
Amy Vollmer

2017 Circle by the Numbers

You - our friends and donors – make the work of Circle possible. Just look at what you accomplished in 2017:

• Fed nearly 2,000 people each month in the Food Pantry
• Shared 31,418 bags of groceries
• Bridged the summer hunger gap for children with 756 Summer Kid Bags
• Kept utilities on and averted evictions for 337 families with Crisis Financial Assistance
• Made college dreams come true for 22 young people and strengthened the employability of 13 adults with Scholarships
• Celebrated Birthdays for 378 Young Children
• Sent 106 Children to Summer Camp
• Sent 629 children Back To School With Adequate Supplies
• Guaranteed a Thanksgiving Feast for 393 Families
• 479 Families Sponsored through Holiday Adoption
Circle of Concern Food Pantry
112 St. Louis Avenue
P.O. Box 444
Valley Park, MO 63088

Phone: 636.861.2623
Website: circleofconcern.org