

A LETTER OF THANKS

Dear Friends,

Preparing this letter as the president of Circle's Board of Directors is a head-turning exercise. I've looked back to recall challenges raised and met AND turned to squint into the future to envision how meeting those challenges will make our services more valuable to the families we serve. From my vantage point, the view is-and will continue to be-a clear, shining one. 2022 began just as 2021 ended, with our clients capably served curbside. Intrepid volunteers braved rain, cold and heat to safely deliver critical groceries to our clients' vehicles. Other teams worked the phones to keep clients engaged with our other programs, such as emergency financial assistance; a lifeline for families still trying to recover from economic turbulence and rising prices. As camperships gradually opened, a committee ensured families could send children to their chosen summer enrichment opportunities. Scholarships for young people and adults, gift cards to assist with school supplies and so much more remained active



throughout the year. All the while, our staff and board worked hard to prepare for our clients' return to the building. Recruitment and an intricate schedule of trainings prepared returning and new volunteers for reopening. Health protocols were established to ensure that everyone in our building remained safe.

Vendors and other partners were lined up to assure a seamless transition back to normal. Our board and staff also made plans for the long-term strength of Circle, itself. One of the most dynamic strategic planning sessions I've ever been a part of produced a new five-year roadmap for this organization.

I wake each day with confidence that Circle is in strong committed hands that will serve our community each day and as long as needed. And that's what it's all about. By the close of the summer, we were ready to reopen our building. As clients came in and shopped for carts full of their favorite items – their own choices – we witnessed tears of happiness as they regained control over the foods they would take home. We saw relief ease faces that were lined with the worry of the hard road of the past few years. YOU are the bearers of that relief. YOU, through your belief and investment in us, make our work possible and remind our clients that a clear way forward is possible. On behalf of every family that comes through our doors, thank you for helping to clear that path.

- Dolores Rodenberg

Board President

FINANCIAL DATA

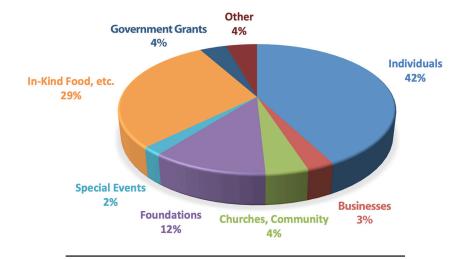
Summary of Financial Data

2022 REVENUE & SUPPORT

Individuals	\$1,061,927
Businesses	\$67,624
Churches, Community	\$105,344
Foundations	\$286,575
Special Events	\$51,259
In-Kind Food, etc.	\$735,574
Government Grants	\$93,600
Other	\$109,063
Total	\$2,510,966

Net depreciation of investments -\$211,160

TOTAL NET \$2,299,806



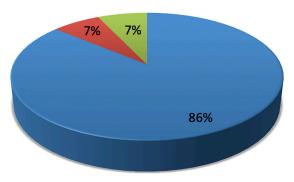
Total Net Assets End-Of-Year:

\$5,543,020

2022 EXPENSES

Fundraising	\$173,223
■ Management & General	\$166,945
Program	\$2,119,204

\$2,459,372



"In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Circle of Concern as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America."

Armanino, LLP

St. Louis, Missouri June 5, 2023

Mission Statement

Our mission is to feed the hungry and provide assistance to low-income families living in our community.

Circle of Concern Programs & Outcomes

Food Pantry

Our Food Pantry provides fresh fruits and vegetables, milk, eggs and frozen meats along with a wide selection of nonperishable foods.

- 3,170 people (unduplicated) were fed in the food pantry in 2022, from 1,086 families (unduplicated)
- 960 grocery gift cards helped to feed more than 1,100 students through the summer months

Emergency Financial Assistance

Funds to help prevent an eviction or utility shut-off or to help with other critical short-term needs of established clients.

 466 families received in total \$120,190 in Crisis Financial Assistance to keep the lights on and more. That's a 73% increase in the number of families served in this program from the previous year!

Scholarships for Youth & Adults

Competitive scholarships for college and trade-bound young people plus adult client scholarships to build earning potential through job certification, college courses, retraining or GED testing.

- 22 young people received college scholarships to set them on an educational path, and
- 8 adult clients received funds for education to improve job skills and employment prospects

Birthday Club

Personalized gift bags or gift "towers" along with cake mixes, hats, candles and more to celebrate our clients young children.

 390 children felt extra special on their special day, thanks to Birthday Club. 44 more kids received meaningful gifts this year through this program!

Summer Opportunities

Small scholarships ("camperships") make camp programs and other enriching summer opportunities accessible to our clients' children.

 167 children and youths experienced the joy of summer through sports and music programs, Scouts camp, STEM opportunities and more!

Back-To-School Program

Retail gift cards help families with school-aged children to purchase backpacks, notebooks, markers, calculators and more!

 629 youngsters from kindergarten to college-aged were outfitted with necessary supplies - increasing the output to serve 132 more students this year!

Holiday Programs

Thanksgiving Boxes and grocery gift cards provide seasonal holiday foods while retail gift cards, funded by community friends, warm the season for area families for our client households

- 692 families received Thanksgiving favorites
- 646 families (2,017 individuals) felt the joy of the season, receiving gift cards and other holiday extras.

Thank You Volunteers!

 13,897 volunteer hours contributed by the world's best volunteers made our work possible!

New Cooler

This year, we purchased a beautiful new three-door cooler. It replaced a donated cooler that served us well for 13 years. The new cooler houses our "produce of the month", and it showcases the first healthy options our clients see as they enter the pantry. Our incredible donors made this possible, and we are so grateful!





Volunteer

Circle volunteer, Rich, beams over a donation of 25 Birthday Club bags donated by Ms. Nantz's second grade class at Living Water Academy in Wildwood. Thanks to these students who made birthdays brighter for the children of Circle clients!



Garden Greens

Circle's Garden Greens had a bountiful growing season that yielded a harvest of 1,590 pounds of fresh vegetables and fruit - a 65% increase over last year's harvest of 960 pounds. Thanks to the enthusiastic volunteers that make this little garden produce big results!







Community Kids

Sixth graders at Kirk Day School held a school food drive for Circle, collecting 354 pounds of nonperishable foods that Circle clients rely on. The future is brightened with their kindness!





Community Partners

Each Thanksgiving season, our neighbors, members of the Valley Park Fire Department - donate turkeys for area families. It's one more reason to love our firefighters and EMS teams!



Board Strategic Plan Retreat

Our Board of Directors and Staff participated in a Strategic Planning Retreat at The Timbers, led by The Rome Group. We appreciate the commitment, expertise and engagement of this group to build the future vision of Circle!



Board of Directors (as of December 2022)

Dolores Rodenberg, President
Allison Love, Vice President
BJ Hillermann, Treasurer
Cindy Wolk, Secretary

Mark Barbee
Mayank Chaudhary
Thomas Chibnall
Aaron Froehlich

Brandi Hamm Edie Quick



Circle of Concern Food Pantry

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